CITY OF ALBUQUERQUE
ALBUQUERQUE, NEW MEXICO
PURCHASING DEPARTMENT

JANUARY 27, 2005

TO: RONN D. JONES, PURCHASING OFFICER

FROM: CHARLES MCCOY, SENIOR BUYER

SUBJECT: RECOMMENDATION OF AWARD ON REQUEST FOR OFFER RFB2005-093-CM
TITLE: CUPS, PLASTIC PLATES, TOILET TISSUE AND PAPER TOWELS

BID OPENING 1/12/2005

I RECOMMEND AWARDING THE FOLLOWING AS THE LOWEST RESPONSIVE BID OFFER AFTER MEETING SPECIFICATIONS. LOCAL AND IN-PREFERENCES, IF APPLICABLE, HAVE BEEN TAKEN INTO CONSIDERATION. THIS CONTRACT WILL BE USED **DEPT OF FINANCE &**

RECOMMEND CONTRACT AWARDS AS FOLLOWS:

BEN E KEITH	ITEMS 2, 6 AND 7
JANITORIAL SUPPLY	ITEMS 8, 9, 10 AND 12
DPI SOUTHWEST	ITEM 5
B & B JANITORIAL	ITEMS 1, 11, 13 AND 19
DEVILLE GROUP	ITEM 17
ZANIOS FOODS	ITEMS 3, 4, 14, 15, 16 AND 18

TABULATION ATTACHED.

THIS IS A RECOMMENDATION OF AWARD, NOT AN ACTUAL ACTUAL AWARD IS MADE BY THE PURCHASING DIVISION ISSUING A PURCHASE ORDER AFTER THE PROTEST PERIOD ENDS ON: 2-7-2005 DATE OF RECOMMENDATION: 1-31-2005

APPROVED

1/31/05

RONN D. JONES (DATE)
PURCHASING OFFICER

RFB2005-093-CM Cups, Plastic Plates, Toilet Tissue and Paper Towels

				Non-Local		*Non-Local*		*Non-Local*		*Local*		*Local*		*Local*
				Ben E. Keith	JanitorialSupply.com		DPI Southwest		B & B Janitorial		The DeVille Group		Zanios Foods	
Item	Stock #	Qty.	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	N116010	62	19.73	1,223.26	26.50	1,643.00	20.56	1,274.72	14.21	881.02	NB	NB	15.76	977.12
2	N142400	88	11.44	1,006.72	16.50	1,452.00	19.41	1,708.08	19.03	1,674.64	NB	NB	12.45	1,095.60
3	N173550	98	12.94	1,268.12	21.50	2,107.00	17.12	1,677.76	21.60	2,116.80	NB	NB	13.04	1,277.92
4	N173565	260	26.12	6,791.20	28.50	7,410.00	23.26	6,047.60	22.66	5,891.60	NB	NB	19.35	5,031.00
5	N142470	71	41.07	2,915.97	42.50	3,017.50	40.59	2,881.89	NB	NB	NB	NB	NB	NB
6	N142474	109	51.67	5,632.03	94.05	10,251.45	91.91	10,018.19	NB	NB	NB	NB	NB	NB
7	N142483	15	35.89	538.35	36.50	547.50	36.37	545.55	NB	NB	NB	NB	NB	NB
8	N142487	292	11.12	3,247.04	10.50	3,066.00	11.15	3,255.80	13.64	3,982.88	NB	NB	11.92	3,480.64
9	N140010	13	NB	NB	18.50	240.50	NB	NB	NB	NB	NB	NB	NB	NB
10	N140020	63	NB	NB	18.50	1,165.50	NB	NB	NB	NB	NB	NB	NB	NB
11	N140030	261	35.34	9,223.74	42.75	11,157.75	35.27	9,205.47	25.30	6,603.30	NB	NB	NB	NB
12	N166111	158	39.28	6,206.24	32.50	5,135.00	39.15	6,185.70	NB	NB	NB	NB	34.41	5,436.78
13	N199233	307	84.74	26,015.18	108.30	33,248.10	88.18	27,071.26	84.70	26,002.90	NB	NB	NB	NB
14	N199245	242	60.36	14,607.12	105.00	25,410.00	61.73	14,938.66	54.00	13,068.00	25.95	6,279.90	20.64	4,994.88
15	N196123	3,355	32.71	109,742.05	31.50	105,682.50	31.60	106,018.00	32.79	110,010.45	33.33	111,822.15	31.43	105,447.65
16	N196315	4,227	18.18	76,846.86	16.50	69,745.50	17.29	73,084.83	14.10	59,600.70	14.10	59,600.70	13.52	57,149.04
17	N196335	363	14.85	5,390.55	16.50	5,989.50	14.70	5,336.10	15.84	5,749.92	15.00	5,445.00	16.52	5,996.76
18	N196339	2,989	16.08	48,063.12	19.20	57,388.80	15.72	46,987.08	14.12	42,204.68	13.90	41,547.10	13.80	41,248.20
19	N196112	2,137	24.48	52,313.76	26.50	56,630.50	22.95	49,044.15	20.27	43,316.99	22.50	48,082.50	22.02	47,056.74

Calculation of Item 15 (Toilet Tissue)

Specification call for 96 rolls of minimum 500 double-ply sheets per roll (48,000 sheets/carton).

Ben E. Keith bid $29.98 on cartons of 80 rolls of 550 sheets (44,000 sheets/carton). Equivalent bid = $31.60	32.71
JanitorialSupply.com bid on exact specifications.	31.50
DPI bid 28.97 on cartons of 80 rolls of 550 sheets (44,000 sheets/carton). Equivalent bid to specified yields a DPI offer of $31.60/carton.	31.60
B & B Janitorial bid on exact specifications.	32.79
The DeVille Group bid on exact specifications.	33.33
Zanios bid on exact specifications.	31.43

FOR EVALUATION ONLY - LOCAL PREFERENCE APPLIED

				Ben E. Keith	JanitorialSupply.com		DPI Southwest		B & B Janitorial		The DeVille Group		Zanios Foods	
Item	Stock #	Qty.	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension	Unit Price	Extension
1	N116010	62	19.73	1,223.26	26.50	1,643.00	20.56	1,274.72	**13.50**	**836.97**	NB	NB	14.97	928.26
2	N142400	88	**11.44**	**1,006.72**	16.50	1,452.00	19.41	1,708.08	18.08	1,590.91	NB	NB	11.83	1,040.82
3	N173550	98	12.94	1,268.12	21.50	2,107.00	17.12	1,677.76	20.52	2,010.96	NB	NB	**12.39**	**1,214.02**
4	N173565	260	26.12	6,791.20	28.50	7,410.00	23.26	6,047.60	21.53	5,597.02	NB	NB	**18.38**	**4,779.45**
5	N142470	71	41.07	2,915.97	42.50	3,017.50	**40.59**	**2,881.89**	NB	NB	NB	NB	NB	NB
6	N142474	109	**51.67**	**5,632.03**	94.05	10,251.45	91.91	10,018.19	NB	NB	NB	NB	NB	NB
7	N142483	15	**35.89**	**538.35**	36.50	547.50	36.37	545.55	NB	NB	NB	NB	NB	NB
8	N142487	292	11.12	3,247.04	**10.50**	**3,066.00**	11.15	3,255.80	12.96	3,783.74	NB	NB	11.32	3,306.61
9	N140010	13	NB	NB	**18.50**	**240.50**	NB	NB	NB	NB	NB	NB	NB	NB
10	N140020	63	NB	NB	**18.50**	**1,165.50**	NB	NB	NB	NB	NB	NB	NB	NB
11	N140030	261	35.34	9,223.74	42.75	11,157.75	35.27	9,205.47	**24.04**	**6,273.14**	NB	NB	NB	NB
12	N166111	158	39.28	6,206.24	**32.50**	**5,135.00**	39.15	6,185.70	NB	NB	NB	NB	32.69	5,164.94
13	N199233	307	84.74	26,015.18	108.30	33,248.10	88.18	27,071.26	**80.47**	**24,702.76**	NB	NB	NB	NB
14	N199245	242	60.36	14,607.12	105.00	25,410.00	61.73	14,938.66	51.30	12,414.60	24.65	5,965.91	**19.61**	**4,745.14**
15	N196123	3,355	32.71	109,742.05	31.50	105,682.50	31.60	106,018.00	31.15	104,509.93	31.66	106,231.04	**29.86**	**100,175.27**
16	N196315	4,227	18.18	76,846.86	16.50	69,745.50	17.29	73,084.83	13.40	56,620.67	13.40	56,620.67	**12.84**	**54,291.59**
17	N196335	363	14.85	5,390.55	16.50	5,989.50	14.70	5,336.10	15.05	5,462.42	**14.25**	**5,172.75**	15.69	5,696.92
18	N196339	2,989	16.08	48,063.12	19.20	57,388.80	15.72	46,987.08	13.41	40,094.45	13.21	39,469.75	**13.11**	**39,185.79**
19	N196112	2,137	24.48	52,313.76	26.50	56,630.50	22.95	49,044.15	**19.26**	**41,151.14**	21.38	45,678.38	20.92	44,703.90