

Martin Chavez, Mayor

# City of Albuquerque

## Department of Finance & Administrative Services

**Date:** May 26, 2006

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### Interoffice Memorandum

**To:** Bruce J. Perlman Ph.D., Chief Administrative Officer

**From:** Tanda Meadors, Director, Department of Finance and Administrative Services

**Subject:** Recommendation of Award: RFP2006-019-VC, "Transit Bus System Financing"  
- Rapid Procurement

The City of Albuquerque, Department of Finance and Administrative Services Treasury Division, in conjunction with the Purchasing Division, issued the subject Request for Proposals (RFP) as directed by the City of Albuquerque Debt Committee, per Council Bill No. C/S O-73, Enactment No. 20-2001.

Objective of the RFP was to secure a financing structure for the Transit Bus Systems.

The RFP was conducted as a rapid procurement to meet the deadline of the Bond Ordinance adoption on June 5, 2006. The RFP was posted on the Purchasing Division website and approximately twenty-five (25) RFP's were issued to interested vendors. Six (6) responses were received for evaluation.

**Evaluation of Offerors:** A technical advisory subcommittee group evaluated all proposals in accordance with the evaluation criteria published in the RFP and arrived at a ranking order. The subcommittee members were comprised of individuals from various city departments. The entire list was forwarded with ranking, to the primary ad hoc advisory committee for final review, evaluation and recommendation.

The ad hoc advisory committee reviewed and evaluated the responses in accordance with the evaluation criteria published in the RFP. Based on the level of expertise demonstrated in the structuring and ability for private placements of \$20,000,000 to finance the acquisition of new hybrid buses for the City's Transit Department at a favorable interest rate to the city, the

committee recommends award of contract to BOSC. The third ranking offeror, BOSC, was selected by the committee as possessing the required experience; financial structure and true interest cost with the lowest known rate of interest and found to be most favorable to the city. Listed in ranking order are the committee's total composite scores:

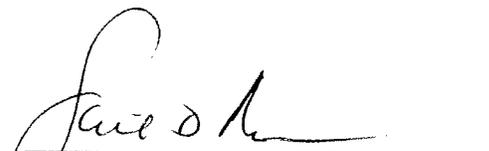
BOSC	3,620
All Points Capital	3,995
Carlyle	3,657

I concur with this recommendation.

Per the City Purchases Ordinance, this recommendation will require City Council approval.

Approved:

  
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Bruce J. Perlman, Ph.D. (Date)  
Chief Administrative Officer

  
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Gail D. Reese (Date)  
Chief Financial Officer

Attachments: Composite Score Sheets

Original: Purchasing RFP2006-019-VC  
Copy: Department Director

**COMPOSITE SCORE SHEET**  
RPP2006-019-VC

Evaluation criteria points prior to cost						
Firm	GP	CM	SB	DD	BT	Total
BOSC	440	425	15	200	250	1330
All Points Capital	410	225	60	450	350	1495
Carlyle	420	300	55	325	325	1425
Chase	455	375	350	425	350	1955
RBC	450	400	490	350	450	2140
UBS	470	300	500	325	400	1995
<b>TOTAL</b>	<b>2,645</b>	<b>2,025</b>	<b>1,470</b>	<b>2,075</b>	<b>2,125</b>	<b>10,340</b>

Total after cost added						
Firm	GP	CM	SB	DD	BT	Total
BOSC	898	883	473	658	708	3,620
All Points Capital	910	725	560	950	850	3,995
Carlyle	866	746	501	771	771	3,657
Chase	455	375	350	425	350	1,955
RBC	450	400	490	350	450	2,140
UBS	470	300	500	325	400	1,995
<b>TOTAL</b>	<b>4,049</b>	<b>3,429</b>	<b>2,874</b>	<b>3,479</b>	<b>3,529</b>	<b>17,362</b>