

CITY OF ALBUQUERQUE
ALBUQUERQUE, NEW MEXICO
PURCHASING DEPARTMENT

DECEMBER 13, 2007

TO: JOHN J. VIGIL, PURCHASING MANAGER
 FROM: THOMAS COURTIN, SENIOR BUYER *E*
 SUBJECT: RECOMMENDATION OF AWARD ON REQUEST FOR
 OFFER RFB2008-064-TC
 TITLE: FERROUS CHLORIDE AND FERRIC CHLORIDE

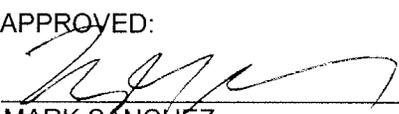
BID OPENING DATE: 11/28/2007

I RECOMMEND AWARDDING THE FOLLOWING AS THE LOWEST RESPONSIVE BID OFFER AFTER MEETING SPECIFICATIONS. LOCAL AND IN-STATE PREFERENCES, IF APPLICABLE, HAVE BEEN TAKEN INTO CONSIDERATION. THIS CONTRACT WILL BE USED BY: **ABQ/BC WATER UTILITY**

ITEM NO.	QUANTITY	ITEM DESCRIPTION	VENDOR RECOMMENDED FOR AWARD	UNIT AMOUNT	TOTAL AMOUNT	PAYMENT TERMS
1	1,000,000 GA	FERROUS CHLORIDE TRUCK DELIVERY	KEMIRA WATER SOLUTIONS, INC.	\$0.89774579	\$897,745.79	NET 30
2	1,000,000 GA	FERROUS CHLORIDE RAIL DELIVERY	KEMIRA WATER SOLUTIONS, INC.	\$0.79977821	\$799,778.21	NET 30
3	1,600,000 GA	FERRIC CHLORIDE RAIL DELIVERY	KEMIRA WATER SOLUTIONS, INC.	\$1.1194925	\$1,791,188.00	NET 30
4	40,000 GA	FERRIC CHLORIDE TRUCK DELIVERY	KEMIRA WATER SOLUTIONS, INC.	\$1.6826	\$67,304.00	NET 30

THIS IS A RECOMMENDATION OF AWARD, NOT AN ACTUAL AWARD. ACTUAL AWARD IS MADE BY THE PURCHASING DIVISION BY ISSUING A PURCHASE ORDER AFTER THE PROTEST PERIOD ENDS ON: waived DATE OF RECOMMENDATION: 12-17-07

APPROVED: 
 JOHN J. VIGIL
 PURCHASING MANAGER
 12/14/2007
 (DATE)

APPROVED: 
 MARK SANCHEZ
 EXECUTIVE DIRECTOR
 ABQ/BC WATER UTILITY AUTHORITY
 (DATE)

AUTOMATED PURCHASING SYSTEM II
OFFERS FOR PROCUREMENT

REQUEST FOR BID NUMBER: RFB2008-064-TC
BID TITLE: FERROUS CHLORIDE AND FERRIC CHLORIDE
THOMAS COURTIN, SENIOR BUYER, PHONE NO.: (505)768-3320

Item	Bid Amount	Discounted Bid	Vendor Name/Comments
From Item No.: 1			
To Item 4			
	\$0.00	\$0.00	* DPC INDUSTRIES
	\$0.00	\$0.00	* GULBRANDSEN TECHNOLOGIES
	\$3,538,016.00	\$3, 538,016.00	KEMIRA WATER SOLUTIONS, INC.
=====			
			Total Offers 3

AUTOMATED PURCHASING SYSTEM II
ABSTRACT DETAIL REPORT

Response Number	Vendor Name	Preference Type	Delivery Notes
1	KEMIRA WATER SOLUTIONS, INC.		
2	DPC INDUSTRIES		
3	GULBRANDSEN TECHNOLOGIES		

REQUEST FOR BID NUMBER: RFB2008-064-TC
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 THOMAS COURTIN, SENIOR BUYER, PHONE NO.: (505) 768-3320

GROUP ITEM QTY
 1 1 1000000
 FERROUS CHLORIDE PER

	1	2	3
RESPONSE			
NO BID?		Y	Y
SKU	GA	GA	GA
UNIT	\$0.89774579	\$0.0000	\$0.0000
EXT. PRICE	\$897,745.79	\$0.00	\$0.00

GROUP ITEM QTY
 1 2 1000000
 FERROUS CHLORIDE PER

	1	2	3
RESPONSE			
NO BID?		Y	Y
SKU	GA	GA	GA
UNIT	\$0.79977821	\$0.0000	\$0.0000
EXT. PRICE	\$799,778.21	\$0.00	\$0.00

REQUEST FOR BID NUMBER: RFB2008-064-TC
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GROUP ITEM QTY
 1 3 1600000

FERRIC CHLORIDE

RESPONSE	1	2	3
NO BID?		Y	Y
SKU	GA	GA	GA
UNIT	\$1.1194925	\$0.0000	\$0.0000
EXT. PRICE	\$1,791,188.00	\$0.00	\$0.00

GROUP ITEM QTY
 1 4 40000

FERRIC CHLORIDE

RESPONSE	1	2	3
NO BID?		Y	Y
SKU	GA	GA	GA
UNIT	\$1.6826	\$0.0000	\$0.0000
EXT. PRICE	\$67,304.00	\$0.00	\$0.00