***CITY OF ALBUQUERQUE***
ALBUQUERQUE, NEW MEXICO
PURCHASING DEPARTMENT

AUGUST 31, 2005

TO: RONN D. JONES, PURCHASING OFFICER

FROM: CHARLES MCCOY, SENIOR BUYER

SUBJECT: RECOMMENDATION OF AWARD ON REQUEST FOR OFFER
RFB2006-013-CM
TITLE: JANITORIAL SUPPLIES

BID OPENING 8/17/2005

I RECOMMEND AWARDING THE FOLLOWING AS THE LOWEST RESPONSIVE BID OFFER AFTER MEETING SPECIFICATIONS. LOCAL AND IN-
PREFERENCES, IF APPLICABLE, HAVE BEEN TAKEN INTO CONSIDERATION. THIS CONTRACT WILL BE USED **DEPT OF FINANCE &**

| | |
|---|---|
| LAUNDRY SUPPLY | 1, 20, 26 |
| B & B JANITORIAL | 2, 3, 5, 7, 10, 13, 14, 17, 21, 27, 29, 43, 44 |
| BEST BID | 4, 32 |
| BRADY INDUSTRIES | 6, 9, 15, 22, 25, 28, 33, 45, 46, 47, 48 |
| DPI SOUTHWEST | 11, 19, 30, 49, 50, 51, 52, 53 |
| CORP. EXPRESS | 12, 16, 18, 23, 24, 34, 35, 36, 37, 38, 39, 40, 41, 42 |
| MEYER SUPPLY | 54, 55, 56, 57 |
| HOME DEPOT | 31 |
| ARROW MAGNOLIA | 8 |

TABULATION SPREADSHEET ATTACHED.

**THIS IS A RECOMMENDATION OF AWARD, NOT AN ACTUAL AWARD.** ACTUAL AWARD IS MADE BY THE PURCHASING DIVISION ISSUING A PURCHASE ORDER AFTER THE PROTEST PERIOD ENDS ON: 9-15-2005. DATE OF RECOMMENDATION: 9-8-2005

APPROVED

9/8/05

RONN D. JONES (DATE)
PURCHASING OFFICER

**Tabulation RFB2006-013-CM Janitorial Supplies**
FOR EVALUATION PURPOSES ONLY - LOCAL PREFERENCE APPLIED

*Italic = Equivalent bid for evaluation of group totals only.*

| # | Qty. | Local: Meyer Supply Unit | Meyer Supply Extension | Non-Local: Home Depot Unit | Home Depot Extension | Non-Local: Laundry Supply Unit | Laundry Supply Extension | Local: Best Bid Unit | Best Bid Extension | Non-Local: Brady Industries Unit | Brady Industries Extension | Non-Local: Corporate Express Unit | Corporate Express Extension | Non-Local: Janisan Unit | Janisan Extension | Non-Local: DPI Southwest Unit | DPI Southwest Extension | Non-Local: Ecolab Unit | Ecolab Extension | Local: B&B Janitorial Unit | B&B Janitorial Extension | Non-Local: Arrow Magnolia Unit | Arrow Magnolia Extension |
|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|---|
| 1 | 12,000 | | | | | **1.19** | **14,280.00** | | | | | 1.39 | 16,680.00 | | | 1.41 | 16,920.00 | | | 1.59 | 19,038.00 | 10.39 | 124,680.00 |
| 2 | 125 | | | | | 12.75 | 1,593.75 | 12.52 | 1,565.13 | | | 6.79 | 848.75 | | | | | | | **10.60** | **1,325.25** | | |
| 3 | 82 | 38.00 | 3,116.00 | 52.00 | 4,264.00 | 49.81 | 4,084.42 | | | 41.72 | 3,421.04 | 48.49 | 3,976.18 | 52.50 | 4,305.00 | 35.61 | 2,920.02 | | | **33.87** | **2,777.14** | | |
| 4 | 230 | | | | | | | **11.62** | **2,672.26** | | | | | | | | | | | 12.81 | 2,945.38 | | |
| 5 | 150 | | | | | | | | | | | | | | | | | | | **2.14** | **320.63** | | |
| 6 | 20 | | | | | 40.00 | 800.00 | | | **21.55** | **431.00** | | | | | 32.74 | 654.80 | | | 51.78 | 1,035.50 | 67.50 | 1,350.00 |
| 7 | 4 | | | | | | | | | | | 17.74 | 70.96 | | | 1.62 | 6.48 | | | **10.18** | **40.74** | | |
| Cost per usable gallon based on suggested dilution ratios: | | | | | | | | | | | | 0.07 | | | | 6.48 | | | | **0.02** | | | |
| 8 | 140 | | | | | 242.56 | 33,958.40 | 273.09 | 38,232.18 | 193.83 | 27,136.20 | 161.22 | 22,570.80 | 349.25 | 48,895.00 | 325.39 | 45,554.60 | | | 201.30 | 28,181.37 | **324.50** | **45,430.00** |
| Cost per usable gallon based on suggested dilution ratios: | | | | | | 0.02 | | 0.04 | | 0.06 | | 0.05 | | 0.10 | | 0.05 | | | | 0.15 | | 0.01 | |
| 9 | 120 | | | | | | | 2.03 | 243.96 | **2.00** | **240.00** | 2.28 | 273.60 | | | | | | | 2.03 | 243.96 | 4.81 | 577.20 |
| 10 | 48 | | | | | 55.16 | 2,647.68 | | | 58.41 | 2,803.68 | 66.39 | 3,186.72 | | | 7.95 | 381.60 | | | **7.10** | **340.63** | | |
| 11 | 60 | | | | | 52.58 | 3,154.80 | | | 55.87 | 3,352.20 | 5.55 | 333.00 | | | **5.13** | **307.80** | | | 1.15 | 68.97 | | |
| 12 | 830 | | | | | 4.60 | 3,818.00 | 2.96 | 2,460.12 | | | **2.65** | **2,199.50** | | | 3.27 | 2,714.10 | | | 3.11 | 2,578.40 | 4.86 | 4,033.80 |
| 13 | 2,000 | | | | | 3.06 | 6,120.00 | 2.15 | 4,294.00 | 2.13 | 4,260.00 | 25.44 | 50,880.00 | | | 2.61 | 5,220.00 | | | **1.59** | **3,173.00** | 4.20 | 8,400.00 |
| 14 | 1,200 | | | | | 5.22 | 6,264.00 | 5.80 | 6,954.00 | 12.97 | 15,564.00 | 6.21 | 7,452.00 | | | 5.61 | 6,732.00 | 8.50 | 10,200.00 | **4.52** | **5,426.40** | 13.84 | 16,608.00 |
| 15 | 20 | | | | | 2.87 | 57.40 | | | **4.76** | 95.20 | 11.24 | 224.80 | | | | | | | 4.85 | 96.90 | | |
| 16 | 30 | | | 6.20 | 186.00 | 6.23 | 186.90 | | | 7.53 | 225.90 | **3.91** | **117.30** | 8.40 | 252.00 | 6.67 | 200.10 | | | 6.35 | 190.38 | | |
| 17 | 90 | | | | | 2.18 | 196.20 | | | 3.46 | 311.40 | 2.99 | 269.10 | 1.60 | 144.00 | 2.01 | 180.90 | | | **1.71** | **153.90** | | |
| 18 | 50 | | | 16.10 | 805.00 | 13.42 | 671.00 | | | 17.23 | 861.50 | **9.96** | **498.00** | 20.45 | 1,022.50 | 14.26 | 713.00 | | | 13.12 | 655.98 | | |
| 19 | 220 | | | 2.62 | 576.40 | 2.08 | 457.60 | | | 2.58 | 567.60 | 2.00 | 440.00 | 1.75 | 385.00 | **1.57** | **345.40** | | | 2.02 | 445.17 | | |
| 20 | 80 | | | | | **2.35** | **188.00** | | | 5.74 | 459.20 | 3.97 | 317.60 | | | 6.56 | 524.80 | | | 5.61 | 448.40 | | |
| 21 | 200 | | | 3.75 | 750.00 | 2.47 | 494.00 | | | 1.87 | 374.00 | 2.29 | 458.00 | | | 2.41 | 482.00 | | | **1.45** | **290.70** | 2.77 | 554.00 |
| 22 | 420 | | | | | 1.27 | 533.40 | 0.72 | 303.24 | **0.55** | **231.00** | 1.41 | 592.20 | | | | | | | 0.68 | 287.28 | | |
| 23 | 1,200 | | | | | 0.69 | 828.00 | 1.99 | 2,382.60 | | | **0.67** | **804.00** | | | 0.77 | 924.00 | | | 0.72 | 866.40 | | |
| 24 | 93 | | | 32.68 | 3,039.24 | 32.70 | 3,041.10 | 25.76 | 2,396.05 | 37.58 | 3,494.94 | **21.84** | **2,031.12** | | | | | | | 35.55 | 3,306.06 | | |
| 25 | 550 | | | 5.38 | 2,959.00 | 2.60 | 1,430.00 | 2.29 | 1,259.23 | **1.79** | **984.50** | 2.30 | 1,265.00 | | | 2.29 | 1,259.50 | | | 2.27 | 1,248.78 | 4.86 | 2,673.00 |
| 26 | 1 | | | | | **432.00** | **432.00** | | | 465.86 | 465.86 | 488.00 | 488.00 | | | 506.72 | 506.72 | | | 502.21 | 502.21 | 673.20 | 673.20 |
| 27 | 520 | | | 9.20 | 4,784.00 | 6.45 | 3,354.00 | 4.85 | 2,519.40 | 3.97 | 2,064.40 | 4.25 | 2,210.00 | | | 4.61 | 2,397.20 | | | **3.45** | **1,793.22** | 11.65 | 6,058.00 |
| 28 | 225 | | | | | 3.34 | 751.50 | 3.33 | 750.26 | **2.68** | **603.00** | 33.46 | 7,528.50 | | | 3.40 | 765.00 | | | 3.42 | 769.50 | 6.86 | 1,543.50 |
| 29 | 1,600 | | | | | 5.16 | 8,256.00 | | | 12.43 | 19,888.00 | | | | | 12.06 | 19,296.00 | | | **3.16** | **5,061.60** | 22.18 | 35,480.00 |
| 30 | 1,400 | | | 2.46 | 3,444.00 | 3.12 | 4,368.00 | 10.26 | 14,364.00 | 4.42 | 6,188.00 | 3.80 | 5,320.00 | | | **1.72** | **2,408.00** | | | 1.85 | 2,593.50 | | |
| 31 | 260 | | | **13.75** | **3,575.00** | | | | | | | | | | | | | | | 18.13 | 4,712.76 | | |
| 32 | 420 | | | 4.00 | 1,680.00 | 4.41 | 1,852.20 | **3.97** | **1,667.82** | | | | | | | | | | | 4.22 | 1,771.56 | | |
| 33 | 620 | | | | | 22.23 | 13,782.60 | 49.88 | 30,922.50 | **21.31** | **13,212.20** | 23.91 | 14,824.20 | | | 25.52 | 15,822.40 | | | 59.38 | 36,812.50 | | |
| 34 | 2,320 | | | | | 20.88 | 48,441.60 | | | 22.72 | 52,710.40 | **12.52** | **29,046.40** | | | | | | | 14.90 | 34,558.72 | | |
| 35 | 230 | | | | | | | 37.05 | 8,521.50 | 24.70 | 5,681.00 | **9.83** | **2,260.90** | | | 15.79 | 3,631.70 | | | 19.08 | 4,387.48 | | |
| 36 | 140 | | | | | | | 31.40 | 4,395.65 | 21.00 | 2,940.00 | **9.92** | **1,388.80** | | | 15.79 | 2,210.60 | | | 19.08 | 2,670.64 | | |
| 37 | 250 | | | | | | | 32.78 | 8,196.13 | 21.00 | 5,250.00 | **10.02** | **2,505.00** | | | 15.79 | 3,947.50 | | | 19.08 | 4,769.00 | | |
| | | | | | | | | | 21,113.28 | | 13,871.00 | | **6,154.70** | | | | 9,789.80 | | | | | | |
| 38 | 350 | | | | | 6.60 | 2,310.00 | 3.44 | 1,203.65 | 5.25 | 1,837.50 | **2.73** | **955.50** | | | | | | | 4.60 | 1,609.30 | | |
| 39 | 390 | | | | | 9.30 | 3,627.00 | 4.78 | 1,863.62 | 7.09 | 2,765.10 | **2.73** | **1,064.70** | | | | | | | 6.17 | 2,404.55 | | |
| | | | | | | | 5,937.00 | | 3,067.27 | | 4,602.60 | | **2,020.20** | | | | | | | | 4,013.85 | | |
| 40 | 160 | | | *2.98* | *476.80* | 2.41 | 385.60 | 1.75 | 279.68 | 2.98 | 476.80 | **1.84** | **294.40** | | | 1.49 | 238.40 | | | 2.30 | 367.84 | | |
| 41 | 4,600 | | | 4.37 | 20,102.00 | 4.18 | 19,228.00 | 3.12 | 14,333.60 | 2.66 | 12,236.00 | **2.19** | **10,074.00** | | | 3.35 | 15,410.00 | | | 3.29 | 15,120.20 | | |
| 42 | 4,600 | | | 5.78 | 26,588.00 | 3.47 | 15,962.00 | 4.08 | 18,747.30 | 3.93 | 18,078.00 | **2.68** | **12,328.00** | | | 4.33 | 19,918.00 | | | 4.34 | 19,970.90 | | |
| | | | | | 47,166.80 | | 35,575.60 | | 33,360.58 | | 30,790.80 | | **22,696.40** | | | | 35,566.40 | | | | 35,458.94 | | |
| 43 | 130 | | | 4.50 | 585.00 | | | 4.97 | 645.91 | | | | | 7.27 | 945.10 | | | | | **3.63** | **471.77** | | |
| 44 | 70 | | | 5.75 | 402.50 | | | 5.69 | 398.34 | | | | | 7.67 | 536.90 | | | | | **4.81** | **336.49** | | |
| | | | | | 987.50 | | | | 1,044.24 | | | | | | 1,482.00 | | | | | | **808.26** | | |
| 45 | 25 | | | 20.20 | 505.00 | *22.48* | *562.00* | | | **15.75** | **393.75** | 22.48 | 562.00 | | | 22.48 | 562.00 | | | 13.93 | 348.18 | | |
| 46 | 27 | | | 14.29 | 385.83 | 25.71 | 694.17 | | | **8.69** | **234.63** | 15.59 | 420.93 | | | 7.18 | 193.86 | | | 9.92 | 267.79 | | |
| 47 | 40 | | | 20.20 | 808.00 | 31.10 | 1,244.00 | | | **11.15** | **446.00** | 20.22 | 808.80 | | | 20.22 | 808.80 | | | 12.71 | 508.44 | | |
| 48 | 70 | | | 5.10 | 357.00 | 10.52 | 736.40 | | | **7.67** | **536.90** | 6.91 | 483.70 | | | 6.91 | 483.70 | | | 6.81 | 476.81 | | |
| | | | | | 2,055.83 | | 3,236.57 | | | | **1,611.28** | | 2,275.43 | | | | 2,048.36 | | | | 1,601.21 | | |
| 49 | 34 | | | | | 2.08 | 70.72 | 2.56 | 86.89 | 2.32 | 78.88 | 1.95 | 66.30 | | | **1.83** | **62.22** | | | 1.80 | 61.05 | | |
| 50 | 400 | | | | | 3.43 | 1,372.00 | 3.79 | 1,516.20 | 2.82 | 1,128.00 | 2.51 | 1,004.00 | | | **2.47** | **988.00** | | | 2.67 | 1,067.80 | | |
| 51 | 350 | | | | | 3.40 | 1,190.00 | 3.79 | 1,326.68 | 2.82 | 987.00 | 2.51 | 878.50 | | | **2.47** | **864.50** | | | 2.67 | 934.33 | | |
| 52 | 35 | | | | | 2.27 | 79.45 | 2.56 | 89.44 | 2.32 | 81.20 | 1.95 | 68.25 | | | **1.83** | **64.05** | | | 1.80 | 62.84 | | |
| 53 | 10 | | | | | 2.95 | 29.50 | 3.09 | 30.88 | 2.58 | 25.80 | *3.25* | *32.50* | | | **2.21** | **22.10** | | | 2.17 | 21.66 | | |
| | | | | | | | 2,741.67 | | 3,050.08 | | 2,300.88 | | 2,049.55 | | | | **2,000.87** | | | | 2,147.67 | | |
| 54 | 100 | **9.55** | **954.75** | 13.63 | 1,363.00 | 18.03 | 1,803.00 | | | 13.78 | 1,378.00 | 12.42 | 1,242.00 | 15.50 | 1,550.00 | 10.16 | 1,016.00 | | | 10.08 | 1,007.95 | | |
| 55 | 30 | **13.76** | **412.68** | 19.98 | 599.40 | 19.45 | 583.50 | | | 17.25 | 517.50 | 18.08 | 542.40 | 22.95 | 688.50 | 14.88 | 446.40 | | | 14.76 | 442.89 | | |
| 56 | 450 | **19.17** | **8,626.95** | 27.16 | 12,222.00 | 25.12 | 11,304.00 | | | 22.02 | 9,909.00 | 23.85 | 10,732.50 | 33.03 | 14,863.50 | 19.97 | 8,986.50 | | | 19.82 | 8,917.65 | | |
| 57 | 100 | **37.62** | **3,762.00** | 46.26 | 4,626.00 | 60.05 | 6,005.00 | | | 39.25 | 3,925.00 | 41.61 | 4,161.00 | 48.10 | 4,810.00 | 51.37 | 5,137.00 | | | 50.98 | 5,097.70 | | |
| | | | **13,756.38** | | 18,810.40 | | 19,695.50 | | | | 15,729.50 | | 16,677.90 | | 21,912.00 | | 15,585.90 | | | | 15,466.19 | | |